COMS 361

BUSINESS AND PROFESSIONAL COMMUNICATION OUR THING 02: "Brands of Coffee"

"It's a small office, Raylan. I'm concerned if we switch brands of coffee."

Art Mullen (Nick Searcy), Justified

For your second individual/group project, your team is to create an instructional package to be used in training people how to "read" an organization, using the required and suggested reading materials for Units 1 and 2 (although the focus here is obviously on Unit 2, for this and each of your subsequent assignments I will look kindly upon efforts to incorporate material from previous units—thus, reading an organization (Unit 2) should involve considerations of etiquette and good behavior (the focus of Unit 1).

In constructing your **instructional package**, try to take the perspective of a **new entrant** into an organization. Everyone has shared the **scary** experience of trying hard to **assimilate into a new organization**, confronted with an **overwhelming mass** of detail about **how things work**; **who** to know; what your **purpose** is; what to **seek out**; what to **avoid**; and **on and on and on**. Nonetheless, even given the **bewildering diversity** of details about organizations, the study of **organizational communication** and **behavior** tells us that organizations share **certain common characteristics** that work to **create** and **sustain communication practices**. Obviously, you could find **thousands of examples** of such advice on the **World Wide Web**, but that is **obviously not** what I want you to do. Instead, I want you to use the material in your **assigned readings**, backed up (if necessary) by material from the **suggested readings**, to create your own **guidelines** for figuring out how to **survive** an unfamiliar organization.

The readings have been chosen to provide you with a **dense infusion** of **information** from which you draw points to **bring into** your **instructional package** (and of course they will be the **questions** asked on **your exams**). These may or may not be **obvious**; you'll probably have to **dig** to find the **nuggets** to include in this package. We are not looking to offer what's **already** been gone over, **many times**: we are looking for a **deeper understanding** that takes us beyond the **limitations** of simple "**do's and don'ts.**" You will still propose **things to do** and **to avoid**, but those results are based on a **solid foundation** from scholarly/applied research.

I'm not big on **examples**, because I do not wish to **limit your creativity** (the **greatest enjoyment** about this **style** of teaching comes from the **delight** I experience as I am **constantly surprised** by what you come up with, literally, **how you teach me**). Now, everyone who's taken a course from me before will **already know** how this process works, so for those who haven't, I offer, for this assignment **only**, an example of what I am talking about. Your team **may not** use this example in **completing** your assignment.

From the Unit 2 reading by **Guzley** on **organizational** and **communication climate**, and **commitment**, there is this quotation: "The **relationships** between organizational climate, communication climate, and organizational commitment may be **moderated by other**

variables." As you will learn in Unit 2, organization climate (which, using slang, you might put as what an organization "feels like"), is more precisely defined in the Guzman reading as a

...subjectively experienced quality of the internal environment of an organization: the concept embraces a general cluster of inferred predispositions identifiable through reports of members' perceptions of messages and message-related events occurring in the organization. (p. 29) [emphasis added]

From our neophyte's view, one's **initial**, **intuitive impression** of an organization is **important**, addressing the inner question, "Will (would) **I enjoy (feel good)** working here?" Yet Guzley's first quotation warns us that these traits "may be **moderated by other variables**." So, you may want to **remind the trainee** that things are **often more complex** than we think, and that one should not rely on **first impressions** as true (though they **could be**), since there is always **more to be discovered**.

The parameters of the assignment are as follows. You are to find at least seven specific ideas/perspectives/viewpoints (the common research term for these is "lenses," and this is how we will refer to them from now on [review the mini-lecture on lenses, on the OUR THING page) from among the required readings (an instance of a lens, from my example, would be "communication climate," or more specifically, findings from research on communication climate). You may use any of the readings, but there must be at least two lenses from each of the readings. Be sure to identify exactly which lenses you are using, and where in the readings I can find them. In this first production of your training manual, you should include this bibliographic information, though obviously as we work toward the final product (the compiled training manual), this information would not be included.

As to **contents**, you should include: (1) your **training manual** (which should be formatted as a **high-quality item** you'd be **proud** to **provide** trainees as your organization's product); (2) a **PowerPoint presentation**; (3) **handouts** you want your audience to have (you just need to turn in **one copy**, not enough to **hand out to everyone!**); and (4) any other form of communication you need to get your message across (e.g., role **plays**). Your presentation should take no **fewer** than **eight, nor more than twelve, minutes**.

For this and **subsequent** OUR THING assignments, there'll be sessions **set aside** where your group can prepare. Should my lectures often run **short**, you can employ the **remaining time** for group work while I'm on hand to **help**. Hand in a **hard copy** of your documents (with **attachments**) **prior to presenting** (this is primarily to aid me in **taking notes** during your performance), as well as sending an **electronic version** via email attachment (an **attachment** to an **Outlook email**, no **third-party** stuff like Google Docs!). **Your results** will be presented on the **day indicated** in the syllabus. Everything will be graded on the basis of **completeness**, use of **reading material**, **originality**, and **coherence**.